The Grow Wisconsin Dairy Team (GWDT) is a cohesive team of Wisconsin interagency members that coordinate and focus resources for dairy farmers to modernize their businesses and for processors to streamline the supply chain. Created to increase support and grow Wisconsin’s dairy industry, the Grow Wisconsin Dairy Team is a joint venture between the Department of Agriculture, Trade and Consumer Protection; Department of Commerce’s Dairy 2020 program; the University of Wisconsin Extension’s Dairy Team, Farm and Risk Management Team and Center for Dairy Profitability and Wisconsin Technical Colleges.

This program is made possible through the Dairy Business Initiative. At the heart of this initiative has been the focus of modernization, innovation and improved efficiency by focusing on producers, processors and the supply chain itself. The initiative is making monumental strides with efforts in relocation and investment, to market growth and niche market development, along with product innovation and diversification through outreach and education.

This program is made possible through the Dairy Business Initiative, which is funded by grants from the U.S. Department of Agriculture (USDA) and supported by Senator Herb Kohl and Congressman Dave Obey. These federal funds are being matched by in-kind contributions of the Wisconsin Milk Marketing Board and the state of Wisconsin Departments of Agriculture, Trade and Consumer Protection and Commerce.

Pre-qualification Questions
1. Do you want to have a team working with you to evaluate your operation?  ___YES  ___NO
2. Do you want to address multiple areas of your operation with a team approach to improve long-term efficiency and performance?  ___YES  ___NO
3. Are you committed to take steps necessary to enhance your dairy based on team recommendations and insights?  ___YES  ___NO
4. Are you willing to make some financial investments towards improvements on your farm if they are deemed valuable and cost effective?  ___YES  ___NO

If you answered yes to the questions above, you are a good candidate for the program. To be considered, please complete the form on the other side.

www.growwisconsindairy.com

For more information, contact:
Jim Cisler, 608-224-5137 or James.Cisler@wisconsin.gov
Greg Hadley, 715-425-3188 or gregg.hadley@uwrf.edu
Irv Possin, 920-322-1888 or Irv.Possin@wisconsin.gov
DAIRY FARM MANAGEMENT TEAM APPLICATION

Please complete the following information (type or print)

Contact Information
Producer Name __________________________________________ Farm Name ______________________________________
Address __________________________________________ Town/City __________________ State ______ Zip Code _________
County ______________________ E-mail __________________________ Phone Number __________________________

Farm Information
Total Number of Cows _______ Number of acres cropped: ____________
Number of Heifers (under 12 Months) _______ Owned: ____________
Number of Heifers (12 Months or Older) _______ Rented: ____________
Number of lactating cows (today) _______ Crops grown: __________________________
Number of dairy animals sold (in last year) ____________
Pounds of milk (most recent shipment) _______ Have you used an on-farm consultant? ______ YES ______ NO
Number of milkings in that shipment ____________ If so, when and who: __________________________
Annual cwt average of milk shipped ____________ For what areas? __________________________
Operational details (check all that apply) _______ Parlor _______ Robotics _______ Organic _______ Grazing _______ Other
Provide a brief description of operation: ________________________________________________________________
_______________________________________________________________________________________________
_______________________________________________________________________________________________
_______________________________________________________________________________________________

Do you currently use a record-keeping system for your farm? ______ YES ______ NO
If so, what program and what information is collected? __________________________________________________
_______________________________________________________________________________________________
_______________________________________________________________________________________________

If you were to develop (or update) a business plan for your dairy operation, what would be the three most important areas to address?
_______________________________________________________________________________________________
_______________________________________________________________________________________________
_______________________________________________________________________________________________

Because of the significance of finances in this project, please provide the name, company and contact information for your lender.
_______________________________________________________________________________________________
_______________________________________________________________________________________________
_______________________________________________________________________________________________

If selected for this program, we would be interested in monitoring your progress to evaluate the program and to promote it.
Would you be willing to provide us with an annual self-audit/assessment of your progress? ______ YES ______ NO
Would you allow us to use your farm’s performance information and progress for promotion? ______ YES ______ NO
(Specific individual financial details will not be release, farms will be notified prior to information being used)

By signing below, the applicant certifies that the information contained within this application and in attachments is true and complete
to the best of their knowledge. (Misrepresentation of materials and/or facts may be the basis for denial of application).

Signature ________________________________________________________________________ Date _______________________

Please return this application to Kelly Sime, WI DATCP, PO Box 8911, 2811 Agriculture Drive, Madison, WI 53708-8911
Applications are also accepted by faxed to 608-224-5110 or via email to Kelly.Sime@wi.gov